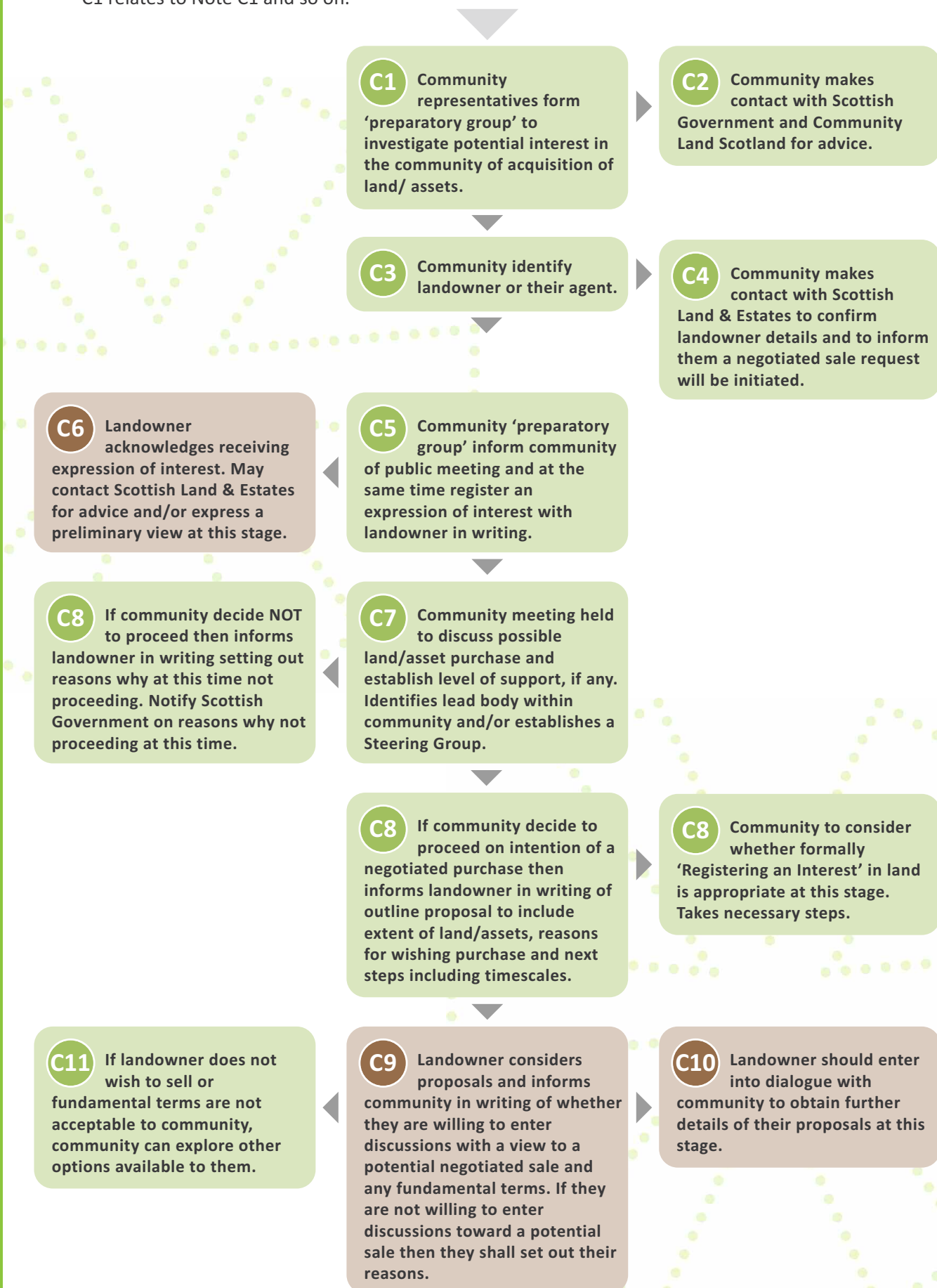


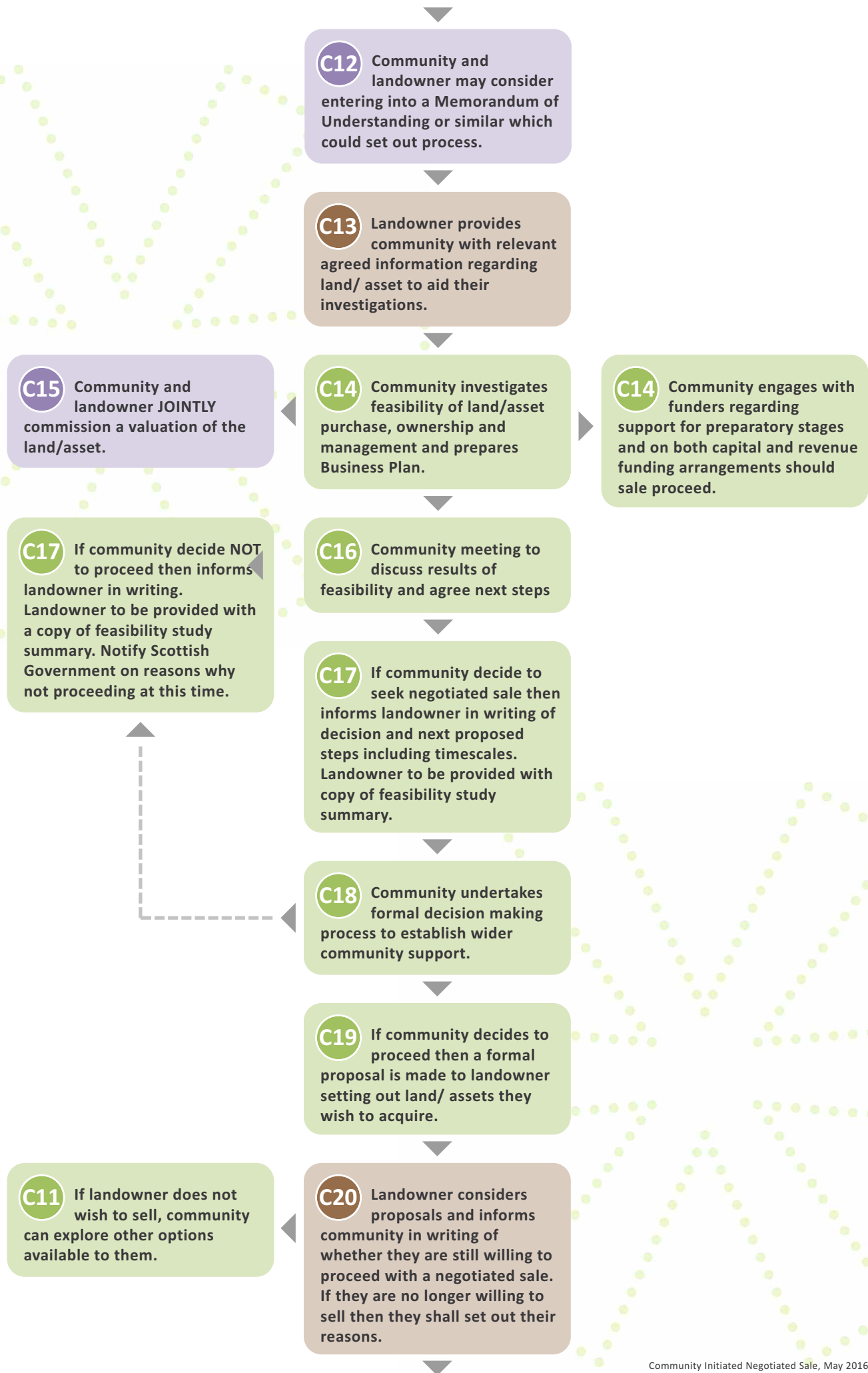
# \* Community Initiated Negotiated Sale

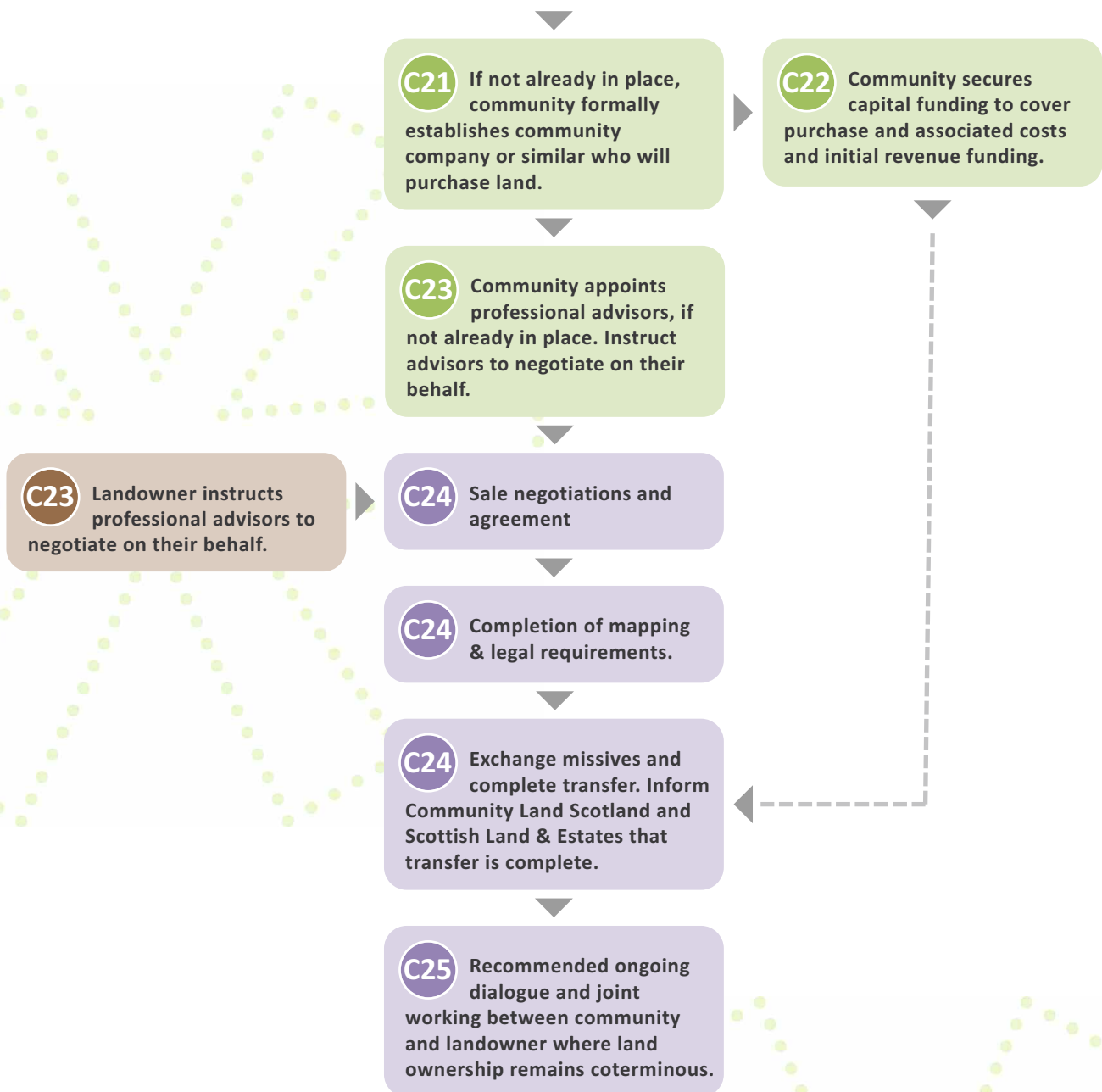
COMMUNITY\*  
LAND SCOTLAND

**Scottish**  
**Land & Estates**  
Landowners Working for the Countryside

Flowchart to be read in conjunction with Notes section:  
C1 relates to Note C1 and so on.







- Community
- Landowner
- Joint Community & Landowner