



## 1 RESEARCH

- Contact Community Land Scotland (CLS)
- Find out about what funding is available
- Get in touch with the agencies that can support you through the journey
- Look into options: Protocol or CRTB

CLS has a 'Protocol for Negotiated Sales of Land with Scottish Land and Estates' (SLE), which provide guidance for sales between SLE and CLS members

'Community Right To Buy' (CRTB) is a statutory route that allows communities the right to buy land when it comes up for sale.

- Identify who the landowner is

## 2 CONSULT

- Hold a community meeting to explore the options
- If there is community support, elect a Steering Group to take forward a possible purchase

## 3 LAY THE FOUNDATIONS

- Constitute a community body if required  
The legal structure must have open membership within a specified geographic area. There may be additional requirements if using CRTB or applying to the Scottish Land Fund.
- Consult with the community and gather ideas on what people want
- Write a brief for a feasibility study and a contractor who can produce it
- Register an interest in CRTB if required

## 4 PROGRESS YOUR PLANS

- Carry out the feasibility study to determine the best and most practical ideas
- Visit other community landowners
- Write a business plan
- Carry out technical work  
Surveying land and buildings and getting contamination reports if required
- Get a valuation on the land

## 5 PRESENT FINDINGS

- To the community
- To the funders

## 6 GET COMMUNITY AGREEMENT

- Carry out a ballot on the whole community to get agreement to buy the land  
If using CRTB or if requested by community
- Or, get evidence that the community buy into the idea

## 7 COMMENCE BUYOUT

- Appoint advisors for the sale
- Finalise funding
- Complete the sale

## 8 CELEBRATE!

- Your community is now a landowner!